

## Large project, multiple vendors, receiving a lot of variable quality mats?

*Problem*: You have a large project; you'll need multiple vendors. How can you assure yourself that you receive a similar mat from each vendor?

General Solution: World Forest Group's mats include specifications in excess of length/width/thickness dimension. In your product specification use World Forest Group's mat specifications modified for your real-world situation.

Real World Problem: A large project owner needs to use multiple vendors to assure mat supply and on-time completion. However, mat quality and species varies significantly between vendors and geographic fiber supply.

Real World Solution: Project owner specifies not only dimension, for example, 18'x8"x4' mats, but – to the extent possible – other specifics taken from World Forest Group's standard mat guarantee.

- 1. Single Eucalyptus species.
- 2. End sealant.
- 3. End caps.
- 4. Substantially no wane.
- 5. No rot, no bark.
- 6. Square edges.
- 7. ASTM F1554 or better bolts.
- 8. Plantation sourced sustainable supply.
- 9. Bug treatment compliant with Federal USDA regulations.
- 10. Quality Control Bar Code

Unintended Consequences:

 A single <u>Eucalyptus</u> species reduces quality risk. Most North American producers can't guarantee a single species, but project owners can specify species to avoid (e.g. light weight species) as well as to favor (e.g., oak)



- 2. <u>Square edges</u> means that the project owner gets more fiber in their mat, contributing to a more reliable, better, safer, and lower-cost operating environment.
- 3. Bug treatment prior to shipping reduces project regulatory risk.